

### ANNEXURE-III (Revised)

#### Commission Payable

Fixed Charges to be paid to the Service Provider:

1. Details of remuneration proposed to be paid to Service Provider, for the activities mentioned in Column-A, are furnished in Column-B and Bank Mitr share in Column C
2. All Payments claimed by the Service Provider and accepted by the Bank for payment, after verification, will be credited to the Service Provider's account, with the Bank. The portion of remuneration to be shared to BCA, has been listed in Column-C for which the Service provider will authorize the Bank to transfer the payment to the credit of BCA's account, from out of the total payments made to the Service Provider. Bidder has to confirm their acceptance for the same :

Activity	Remuneration	Of (B), % to be shared with BCA
[A]	[B]	[C]
Cash Handling charges	0.60 of credit and debit amount handled by BC	70%
<b>Customer mobilization (for BC activities)</b>		
Customer enrollment & Savings Bank Account opening	Rs.20.00 per account	80%
<b>Customer Initiated Non cash transactions</b>		
Remittance/Fund transfer	Rs.5/- per transaction	80%
RD Account opening	Rs.5/- per Account	80%

<b>Activity</b>	<b>Remuneration</b>	<b>Of (B), % to be shared with BCA</b>
<b>[A]</b>	<b>[B]</b>	<b>[C]</b>
Aadhaar Seeding Charges (Subject to seeding Aadhaar through HHTs)	Rs.5/- per customer	80%
Balance Enquiry or Mini Statement-No charges payable		Nil

Note:

2.Bank also offers incentives to Bank Mitra for Business facilitation activities like sourcing of Loan applications, SHG group formation, Loan recovery, canvassing Micro Insurance, Pension etc which will be decided from time to time by the Bank. The incentive payable shall be payable to BCA in any other manner as decided by bank from time to time.

3.Financial transactions means Cash withdrawal and cash deposit transaction.

List of services and Products offered by the Bank may be added/ deleted from time to time as per Bank's policy.

**Cap on Business/Commission:** Reserve Bank has expressly prohibited sourcing of Bulk deposits, NRE/NRO FCNRB deposits, and deposits from Public Sector Companies/Government Departments by this channel.

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## **ANNEXURE-IV (Revised)**

### **COMMERCIAL BID INDICATIVE FORMAT**

1. The Service Provider would be entitled to receive the fixed charges mentioned at Annexure- III for the various services listed therein. The Service provider would be entitled to receive Variable charges towards Technology and Supervisor services in the Financial transaction range of minimum 100 for 1st Year and 150 after One Year onwards at Customer Service Points.
2. All Payments claimed by the Service Provider and accepted by the Bank for payment after verification will be credited to the Service Provider's account, with the Bank. A portion of the charges for various activities as mentioned in the RFP, under Annexure-III and Annexure-IV, will be transferred to BCA's account from out of the total payments made to the Service Provider, for which the Bidder is agreeable and offers his express concurrence / Authorization.
3. The Service Provider is required to quote, during the reverse auction process, his offer towards technology and supervisory cost per FI transaction per location as per the proforma of the Commercial Bid. The payment will be made to the Bidder and the respective BCA on actual Rate quoted should be presented as per the format given below. The rate quoted must be inclusive of all taxes, levies, etc., except Service Tax, wherever applicable. Service Tax will be paid by the bank on actual basis.
4. The prices contracted should not be affected by exchange rate fluctuations, changes in import duty and other taxes etc.

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Indicative Commercial quote format						
Sl. no	Nature of activity	Range	BCA charges	Service provider charges	Quantity for evaluation purpose	Total (Rs)
			A	B	C	D (A+B) *C
1	Financial transactions	100 to less than 150 transactions	Rs.2500	SP charges will be paid proportionately to be quoted in point no. 2 only {e.g. if X quoted for category 2 then SP charges for these locations will be Rs. Y calculated as $Y=(X /3500) \times 2500$ }	.....	.....
2	Financial transactions	150 or more transactions	Rs.3500	Quote to be given per location ( X )	548 (locations) *60 (months)	
	GRAND TOTAL					xxx

\*Financial transactions means Cash withdrawal and cash deposit transaction.

XXX: To be quoted during the reverse auction

Note :

1. Price Schedule given in above table on point no. 1 shall be applicable proportionately of point no. 2 only for One year w.e.f. date of SLA and after that (after One Year of SLA effective date) minimum financial transaction of 150 criteria for billing shall be applied as mentioned at S.No. 2 in above table. After the said one year Bidder and BCAs will not be payable any fixed charges for category No.1.
2. Technology services covering all connected activities narrated in the RFP for FI implementation. The services include supply of software, middleware and other infrastructure, backend FI server storage, switching costs, connectivity charges, centralized terminal management services, facility management, cash handling, transportation, insurance, facilitating enrollment for new schemes, transactions including EBT / DBT payments balance enquiry, mini statement etc, cost of consumables (printer paper, ribbons, cells) etc.
3. Bidder to include all charges required for extending End-to-End solution for FI implementation. Bank only pays the Charges mentioned above on actual.
4. Quantities indicated above are only indicative and Bank does not guarantee/assure minimum quantities to the Bidder for the Technologies. Indicative quantities will however be used for deciding the L1 vendor, during the reverse auction process.
5. Payments will be made only on actual.

**(Signature of the Bidder with Seal)**

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